

## Help your clients understand what their business is **really worth** — and get paid for it.

The Business Freedom System gives CPAs, bookkeepers, and financial advisors a turnkey diagnostic product to offer their business-owner clients. You sell it. We build it. You keep 100% of the fee.

### HOW IT WORKS

- 1. You introduce the assessment** — Warm intro to your client. Share the intake link. They complete a 15-minute questionnaire.
- 2. We build the deliverables** — YAI Advisors score the assessment, write a 20+ page personalized report, and ships a physical box of the entire Business Freedom System. Delivered in 5-10 business days.
- 3. We walk the client through it** — A YAI advisor reviews findings with the client on a complimentary call. No cost to you or your client.
- 4. Client gets results, you get referrals** — Clients implement the action plan with YAI's platform, growing their business, increasing their need for your services, and becoming your own testimonial for future BFS sales.

### WHAT YOU SELL

Business Freedom System (BFS)	Equivalent Market Value
<b>Business Value Assessment (BVA)</b> Scores your business across four pillars. Shows where you stand, where you leak revenue, and what your business is worth today.	<b>c. \$3,000</b> Performed by CEPA
<b>Business Freedom Report (BFR)</b> A 20+ page personalized report with your numbers, your gaps, your valuation range, and a sequenced action plan built for your industry and size.	<b>\$2,500</b> Performed by Fractional CFO
<b>Business Freedom Manual (BFM)</b> A 200-page physical manual. Six levels. Sixteen playbooks. Shows them exactly what to do, how to do it, and in what order, to achieve Business Freedom. Worksheets, checklists, and action plans for the business owner to write in and work through at their own pace.	<b>\$4,997</b> Self-Guided Business Operating System
<b>Path Manual</b> When clients reach Level 6, they choose their path: sell the business, dominate the market, open more locations, or franchise. The Path Manual covers the what, how, and when for that Path's Levels 7-9.	<b>\$1,500</b> Strategic Business Plan from Consultant or Advisor
<b>Advisor Walkthrough Call</b> A 45-60 minute strategy session with a YAI business advisor to walk through their results and how to apply the Business Freedom System towards their desired outcome.	<b>\$500</b> Financial Advisor
<b>Total Combined Value</b>	<b>\$12,497</b>
<b>Your Client Pays (minimum)</b>	<b>\$997</b>

### YOUR ECONOMICS

<p>YOU KEEP FROM EVERY SALE</p> <p><b>100%</b></p> <p>of the client fee. Whether you charge \$997 or \$4,999 — every dollar is yours.</p>	<p>YAI BUILDS EVERYTHING</p> <p><b>\$0 cost to you</b></p> <p>We score, write, design, and deliver the report. You make the introduction.</p>
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## WHICH CLIENTS QUALIFY?

- ✓ Serves a local or regional market
- ✓ Depends on reputation and reviews to attract clients
- ✓ Revenue driven by appointments, projects, or recurring work
- ✓ Faster lead follow-up would increase their revenue

*Works for HVAC, plumbing, roofing, electrical — as well as dental, med spas, salons, PT practices, professional services, and more.*

**13**

LOCATIONS

**Appliance EMT** grew from a five-location operation to 13 across the US using the YAI platform in 15 months! Their Business Value Assessment identified recoverable revenue and a significant valuation gap — then the YAI platform helped close it.

### Ready to add a revenue stream your clients will thank you for?

Schedule a partner call — [sayyai.com](https://sayyai.com) | [support@yaibrands.com](mailto:support@yaibrands.com)